

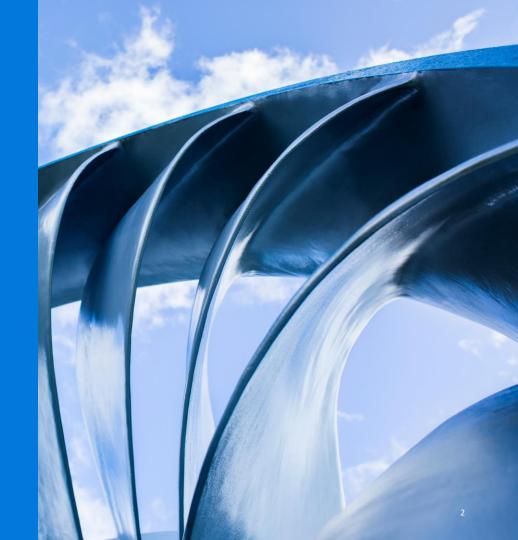
Empower Energy Evolution

Capital Markets Story

March – May 2021

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Uniper – at a glance



European Generation

Global Commodities

Russian Power Generation

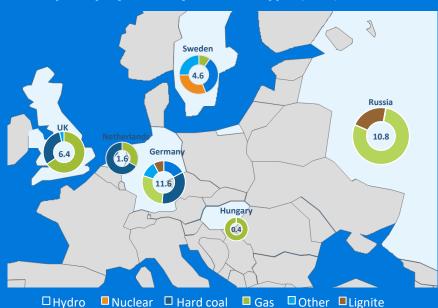


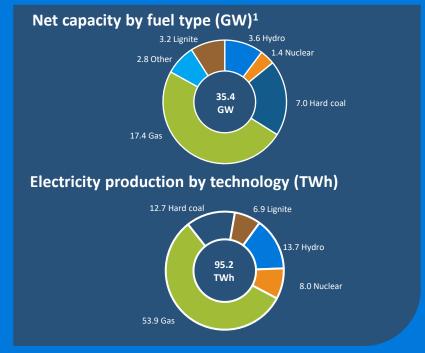
- Top 5 power generator in Northwest Europe
- ~25 GW of diversified generation assets derived from hydro, nuclear, gas, coal
- Leading European energy trader
- Large gas midstream business with ~360 TWh gas LTC portfolio
- Large storage operator with ~7.6 bcm
- Power generation business
- ~11 GW of generation assets, thereof ~80% gas-fired



Well-diversified International generation portfolio

Net capacity by country and fuel type (GW)¹







Global Commodities – Strong asset base along the entire gas value chain









Supply portfolio



Infrastructure portfolio



Sales & Trading

- ~2,200 TWh of natural gas procurement
- ~360 TWh LTCs contracted with time and volume flexibility
- ~40 TWh LNG LTCs contracted with the aim of expanding sourcing
- Market-reflective pricing

- Shareholdings in major European transmission pipelines
- Bookings across Europe (hub-to-hub; market or storage entry-exit)
- No 4-storage player in Europe with
 7.6 bcm of storages in GER, UK and AU
- LNG regasification bookings at Gate and Grain and access to terminals in Spain

- ~2,200 TWh of gas sales, thereof ~220 TWh B2B sales
- ~1,000 customers
 (municipal utilities, industrials, power plants)
- Gas, power, energy related services



Energy.Uniper Mobile App



- Just-in-time access to Uniper information and news, including social media channels, upcoming Uniper events, free of charge
- Energy market data & financials with commodity prices,
 European utilities stock information, consensus and direct link to Uniper's financial reports & presentations
- Improved user experience and engagement for our external and internal stakeholders with personalized user experience via notifications
- Available now on











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Uniper's evolutionary steps

Setting the sails 2018-2019

- Operations improved
- Growth in security-of-supply initiated
- Legacy projects moving ahead
- Strong total shareholder return
- Carbon-reduction ~35% 2016 to 2019¹

To open seas

Tightening the ship 2015-2017

- Cash optimized
- Portfolio streamlined
- Credit rating secured
- Transparency increased

- Provider of flexibility & security which enable energy transition
- Significant & growing carbon-free generation portfolio with merchant upside optionality
- Balance of growth investments & attractive dividend



Empower energy evolution – Towards carbon neutrality



Vision for a clean energy portfolio



Sustainability ambitions further increased

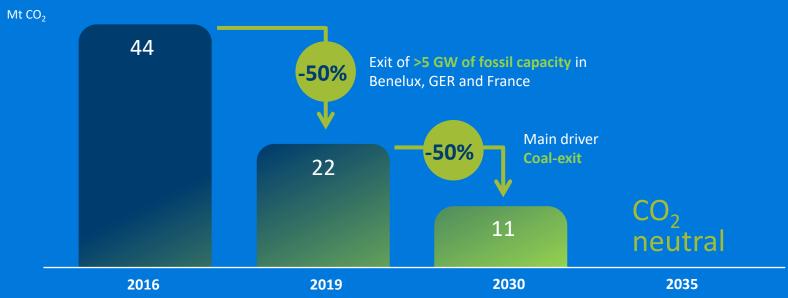
	European Generation	Global Commodities	Russian Power
Group-wide target	Commitment to become carbon neutral by 2050 (Scope 1, 2 & 3)		
Road to carbon neutrality	>50% emission reduction by 2030 ¹	Actively reduce carbon emissions	
	Carbon neutral by 2035 at the latest	Scope 3 targets to be developed in 2021	Focus on RES ³ capacity scheme
	Implementation of EU-Taxonomy		
	Implementation of TCFD ² framework		



^{2.} TCFD — Task Force on Climate-related Financial Disclosures

European Generation carbon-neutral by 2035

Carbon emissions of European Generation (net)





Uniper's strategy: Clear transition agenda





- **▶** Decarbonize
- Exit path for hard coal and lignite fleet, aiming for new business & employment prospects
- Improve carbon footprint of remaining fleet
- Materialize commercial value with brownfield site conversions
 - ► Active de-risking



Gas generation & gas midstream



- ► Expand & decarbonize
- Expand Customer Solutions business with industrial customers TSOs
- Materialize merchant upside of existing efficient gas-fired power generation
- Decarbonisation of gas flows as long-term goal with upside for existing generation and gas midstream
 - **▶** Leverage current portfolio



Carbon-free generation

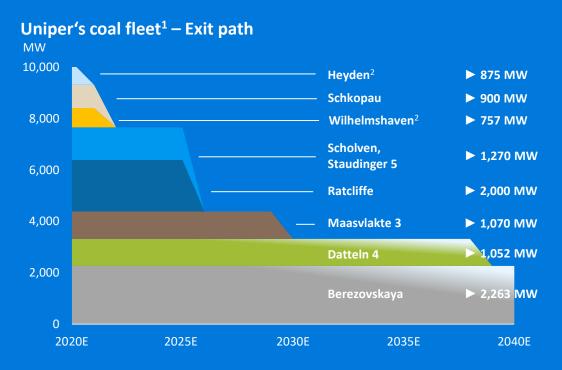


- **▶** Expand
- Expand carbon-free position by either direct exposure to the renewable value chain or act as enabler of renewable projects
- Key focus on sustainable portfolio transformation

► Explore new options



Uniper's Coal power exit – De-risking and protecting cash flows



Key messages

- Power portfolio to be de-risked
- Exit from lignite-fired power generation in Europe by autumn 2021
- Ambitious exit path for hard coal-fired generation in Germany
 - Heyden: end of commercial operations at the end of 2020
 - Wilhelmshaven: end of commercial operations at the end of 2021
 - Scholven and Staudinger 5 to be shut down by 2025 at the latest
- Brownfield coal and gas power plant sites with option value



New investment opportunities for our brownfield sites

Uniper's power plant sites





New solutions

- Plans for own and 3rd party use
- Offering power assets & services for new applications or new security-of-supply solutions



Site conversion to industrial hubs

- Attract new customers to sites.
- Expansion of own energy-related activities, e.g. wasteto-energy, servicing new data centers



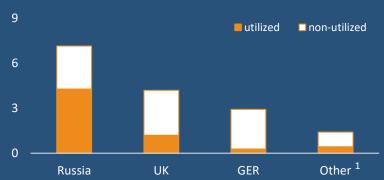
Site conversion to gas-fired plants

- New CHP plant at Scholven site in execution mode
- Further power plant projects tailored to specific needs in advanced planning mode



Materialize merchant upside of existing highly efficient gas-fired power generation

Uniper's gas-fired fleet with load factors 2020 GW



- Fuel switch ongoing across Europe
- European spark spreads with further upside due to nuclear and coal phase-out
- German gas-fired power stations with upside in merchant market

Uniper's gas plants well positioned



- Uniper's gas plants in system-critical position to serve TSO-product needs
- Adequate compensation for providing flexibility & stability is key to ensure increasing share of renewables



Gas-fired generation as key element for growth and carbon reduction

Solutions for TSO customers

- New TSO grid stability products in GER and UK
- Capacity up to ~300 MW per project
- Commissioning from 2021 onwards

Solutions for industrial customers

- Low carbon steam/energy solutions with new build or refurbishment of customer sites
- Core markets are GER, UK, NL
- Various design contracts closed, construction tenders pending with possible CoD post 2021

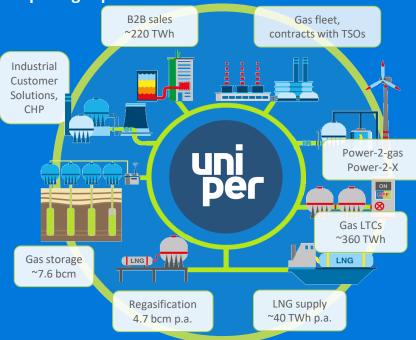
Modernization of gas-fired plants

- Winner of tenders to refurbish four gas-fired units in Russia with total capacity of c. 3,300 MW
- Russian units will be recommissioned in 2022-2026
- Further upgrades under review



Gas as key enabler of the energy transition – Hydrogen making net zero possible

Uniper's gas portfolio









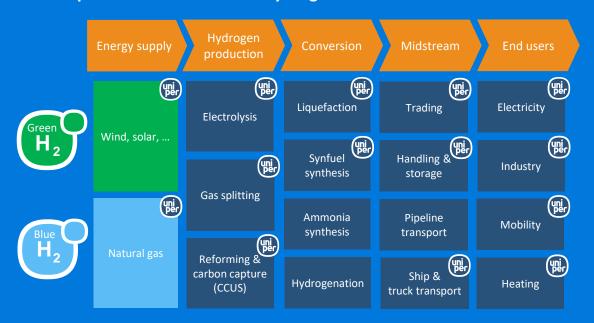
Uniper pushing for hydrogen

- Hydrogen is key to climate neutrality as electrification alone cannot achieve climate goals
- Green and blue hydrogen needed to decarbonize Europe
- EU and Germany with ambitious new hydrogen plans
- EU's roadmap heading for 40 GW of electrolyser capacity by 2030 with Germany contributing 5 GW
- Legislative action needed to drive decarbonization of gas



The development of our hydrogen strategy is a key priority

Uniper's focus areas on the hydrogen value

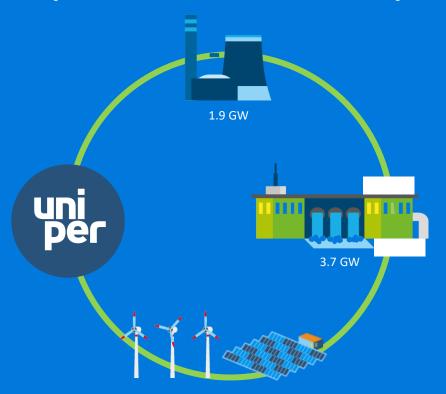


Key messages

- Uniper with multi-approach strategy:
- Supporting policy makers in creating a functioning regulatory framework
- JVs in flagship projects as technology leader to enable the power sector to be hydrogen-ready
- Key focus markets are heavy industry, mobility and power generation
- Uniper's franchise could deal with an increasing amount of hydrogen today
- Initial projects envisage electrolysers in the order of 30 MWel to >100 Mwel



Uniper's reliable carbon-free portfolio today



~13 TWh p.a. of nuclear production in SWE

 Concessions for Oskarshamn 3, Forsmark 1-3 & Ringhals 3-4 run into early to mid 2040ies

~13 TWh p.a. of hydro production in SWE & GER

 Concessions to operate are either unlimited (SWE) or long-term (GER 2030-2050+) with subsequent extension optionality

~5 TWh p.a. of PPAs until 2023

 Enabling renewable energy projects as off-taker under longterm purchase price agreements (PPAs) in Europe and North America



Uniper developing a renewables portfolio

~3 GW Onshore wind and solar ~1 GW

short-term

<2025

medium-term

>2025

Uniper's growth ambitions

Optionality on owned sites

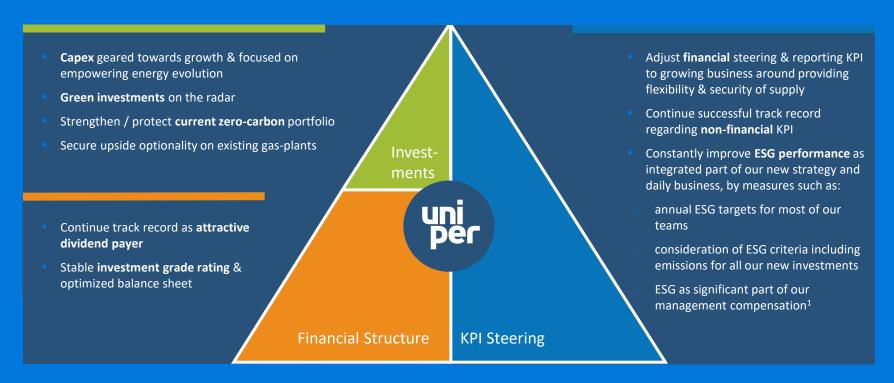


Key messages

- Kickstart a large-scale solar and wind power generation portfolio
- Capturing the potential on owned sites
- Cooperating with Fortum brings additional expertise and resources benefiting both companies: "One Team Approach"



Strategic ambitions impact steering





Investment policy revised – Focused growth



 Within FY 2021 - 2023 ~€1.2bn earmarked for maintenance & replacement investments





Financial framework with clear boundaries

H100 BPS "green" WACC after tax (segment & country specific) Fixed-mark up on WACC after tax depending on project's climate footprint

 Additional adjustments apply, depending on wholesale-exposure, technology and/or payback period



Solid investment grade rating

Uniper's target

S&P's



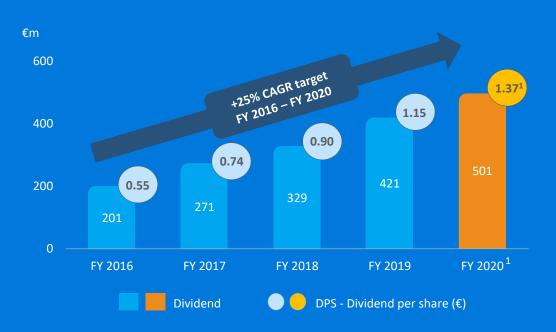
- S&P FFO/Net Debt >55% is key to ensure solid investment grade rating (BBB)
- As FFO is increasingly benefitting from interest income, the S&P threshold translates into a higher debt factor

Adj. EBITDA/Net Debt ≤ 2.5x



Attractive Uniper dividend

Dividend development between FY 2016 and FY 2020

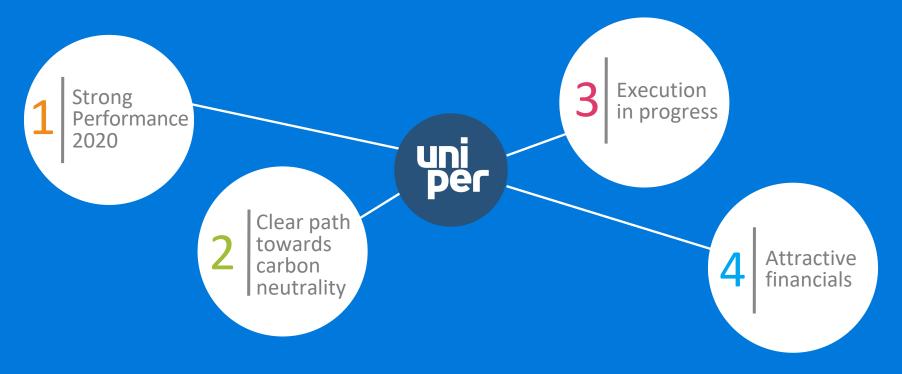


Main messages

- Continue track record as attractive dividend payer
- Healthy balance between attractive shareholder renumeration, the company's ability to make investments and balance sheet stability
- Implied payout ratio of 65% of Adjusted Net Income for FY 2020 underlines strong earnings base



Key takeaways





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Highlights

Performance

- Despite Covid-19, earnings at upper end of guidance range
- Adjusted EBIT 2020 up 16% to €998m
- Adjusted Net Income up 26% to €774m
- Confirmation of €501m (€1.37 per share) dividend proposal for FY 2020
- Solid outlook for FY 2021 assuming normal operating environment; promising start in first months



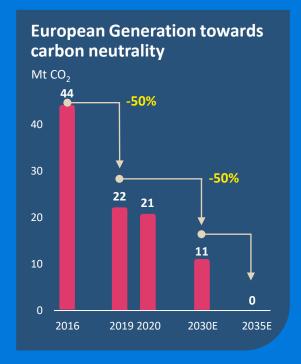
Portfolio & strategy

- New strategy with focus on decarbonization announced in March 2020
- Ambitious carbon reduction targets further specified during the year
- Performance and transparency on ESG improved and further measures announced during 2020
- Changes in the organization to effectively drive business development in the hydrogen and renewable energy sector
- Numerous initiatives with key players in the area of decarbonization
- Joint value pools with Fortum identified





ESG – Increasing transparency on ambitions & performance



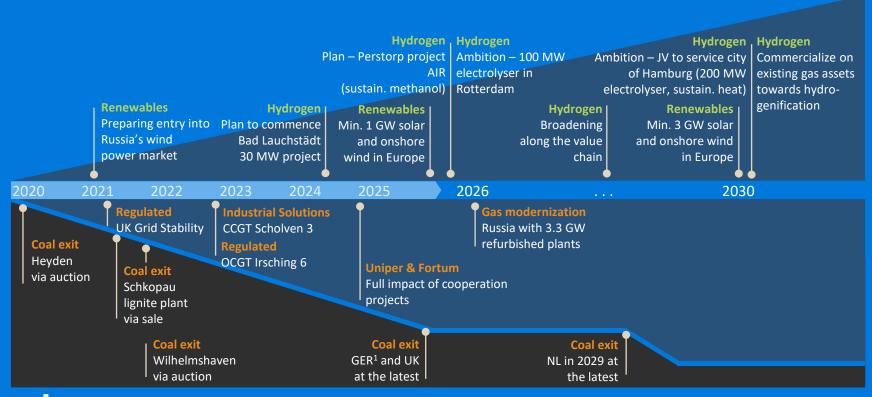






Target to maintain a Group-wide carbon intensity threshold of 500g of CO_2 per kWh (on average) through 2020. Carbon intensity 2020: 468g of CO_2 per kWh.

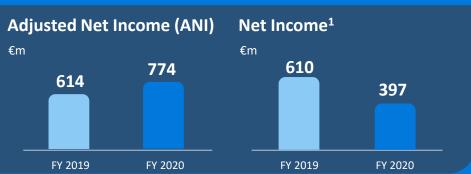
The way ahead to implement our strategic goals





Key financials FY 2020 – At the upper end of guidance











- 1. Net income attributable to Uniper shareholders
- 2. Dividend proposal for the AGM 2021 on May 19, 2021.
- 3. Dividend per share (€).

Adjusted EBIT – Increase driven by gas midstream business

Reconciliation Adj. EBIT FY 2019 to FY 2020

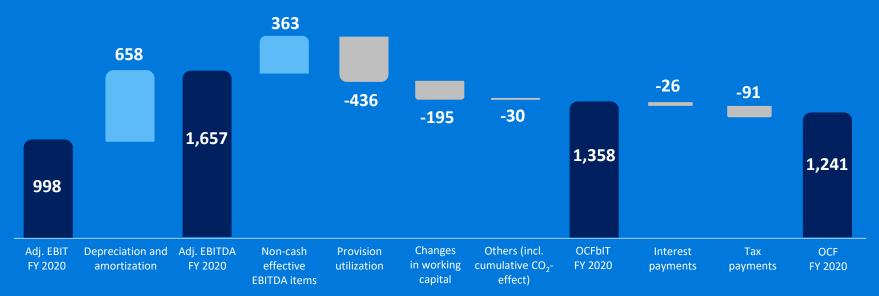
€m Adj. EBIT FY 2019 863 Commodity gas & International/Other Commodity power optimization Outright power prices & volumes UK capacity market payments European fossil fleet optimization Russian power generation Other Adj. EBIT FY 2020 998



Adj. EBIT(DA) to OCF – Strong cash conversion

Reconciliation Adj. EBIT FY 2020 to Operating Cash Flow FY 2020

€m





Adjusted Net Income – Economic interest & taxes as expected

Reconciliation of Adj. EBIT FY 2020 to Adj. Net Income FY 2020 €m



Key developments

- Economic interest result supported by:
 - Sizeable interest income from assets
 - Low financial debt
 - Lower expenses from accretion of interest on long-term provisions (asset retirement obligations) going forward
- Tax rate on operating earnings of 22% in
 FY 2020 within the guided range of 20% to 25%
- Minority interests driven by Unipro



Economic Net Debt (END) – Cash-based net financial position improved; END up due to interest rates

Reconciliation of Economic Net Debt YE 2019 to YE 2020

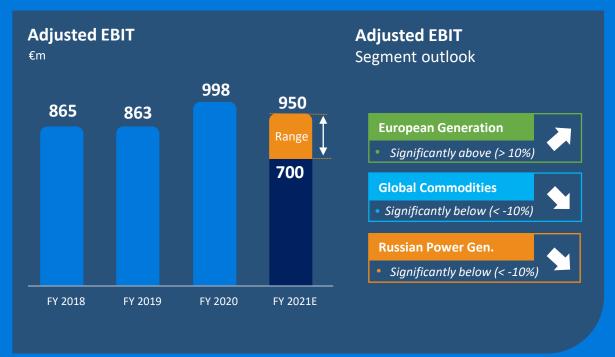




^{1.} Includes nuclear and other asset retirement obligations (AROs) as well as receivables from Swedish Nuclear Waste Fund (KAF).

^{2.} Decrease in interest rates for pension obligations by 0.7%-points in Germany and 0.6%-points in UK since end of 2019.

Outlook FY 2021 – Assumption of normal environment



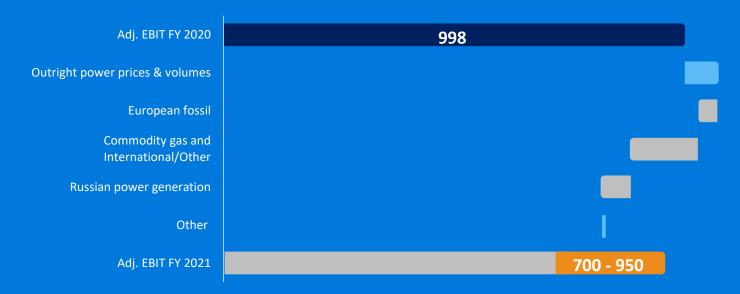




FY 2021 – Main earnings drivers

Reconciliation Adj. EBIT FY 2020 to FY 2021

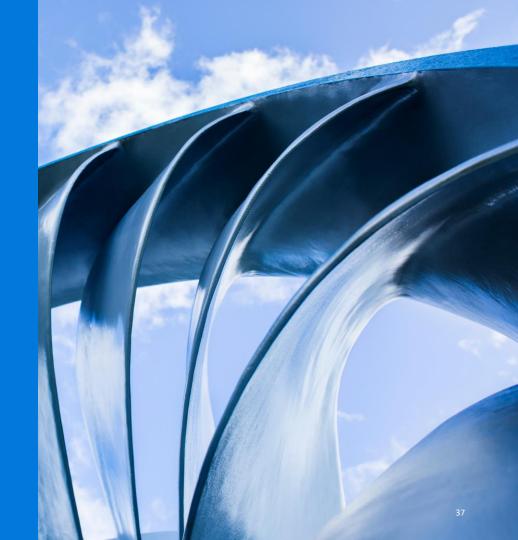
€m



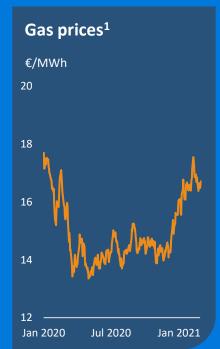


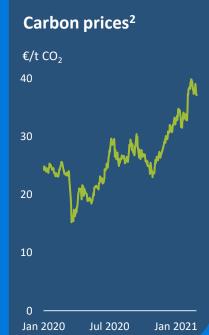
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Commodity prices in a strong upswing









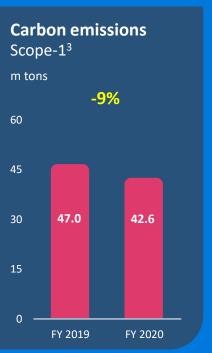


Operating indicators – Normalized gas storage filling levels, lower generation volumes









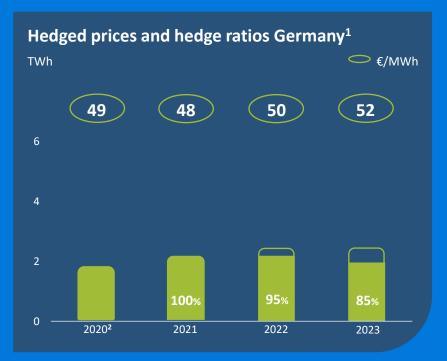


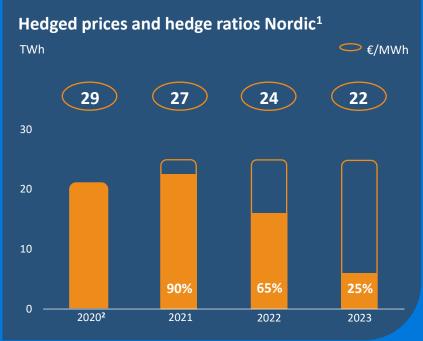
^{1.} Physical filling levels as of 31st December 2019 and 2020.

^{2.} Pro-rata view.

Direct carbon emissions fuel combustion.

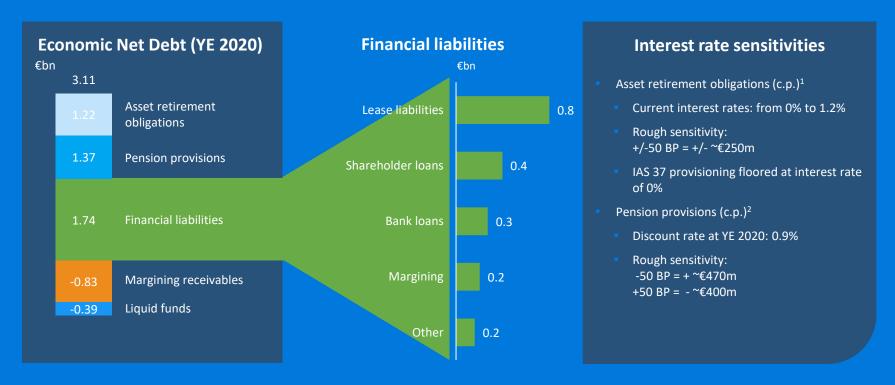
Outright power hedging in Germany and Nordic







Economic Net Debt is almost free of borrowed money





^{1.} Considering only the gross obligation amount, i.e. assuming no movements in Swedish Nuclear Waste Fund. ARO interest rates are derived (country-specific and term-specific) from market data.

^{2.} Considering only defined benefit obligations (DBO), i.e. assuming no movements in plan assets. The discount rates used in the Uniper Group are essentially based on currency-specific returns available at the end of the respective inderlying obligations. The weighted-average duration of the defined benefit obligations measured within the Uniper Group as of December 31, 2020, is 22.8Y (2019: 22.9Y).

Uniper SE, Capital Markets Story, Mar. - May 2021

Uniper Group – Generation capacity in Europe and Russia

Generation capacity

In MW ¹		31 Dec 2020	31 Dec 2019
Gas	Russia ²	7,139	7,131
	UK	4,180	4,188
	Germany	2,912	2,912
	Netherlands	525	526
	Sweden	449	447
	Hungary	428	428
Hard coal	Germany	3,954	2,902
	UK	2,000	2,000
	Netherlands	1,070	1,070
Lignite	Russia ²	1,895	1,906
	Germany	500	500
Hydro	Germany	1,927	1,927
	Sweden	1,771	1,771
Nuclear	Sweden	1,996	1,988
Other	Germany	1,418	1,418
	Sweden	1,162	1,162
	UK	221	221
Total		33,548	32,497



Legally attributable capacity view = Pro rata view

Uniper Group – Net electricity generation volumes in Europe and Russia

Electricity generation volumes

In TWh ¹		FY 2020	Q4 2020	FY 2019
Gas	Russia	36.0	9.5	38.6
	UK	10.2	3.0	13.0
	Germany	1.9	1.5	0.9
	Netherlands	1.5	0.3	1.8
	France ³	0.0	0.0	2.0
	Hungary	2.2	0.6	2.6
Hard coal	Germany	6.2	1.3	5.7
	UK	0.4	0.3	0.7
	Netherlands	4.7	1.5	3.1
	France ³	0.0	0.0	0.3
Lignite	Russia	4.0	1.1	6.0
	Germany	2.1	0.3	3.6
Hydro	Germany ²	4.3	0.9	5.3
	Sweden	9.4	2.5	8.2
Nuclear	Sweden	11.5	2.8	16.7
Total		94.6	25.6	108.4



^{1.} Pro rata view; Net electricity generation volumes = Owned generation - own use losses - sales to minority owners + purchases from minorities.

^{2.} Hydro Germany net generation sales additionally include pump-storage related water flows and line losses of pumping activities.

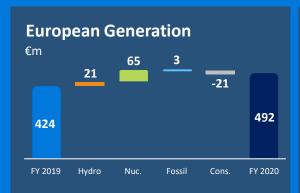
Uniper Group – Adjusted EBIT(DA) by sub-segment

Adjusted EBITDA and EBIT

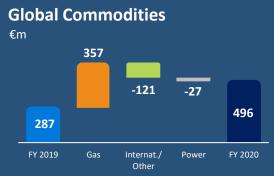
€m		FY 2020 Adj. EBITDA	FY 2019 Adj. EBITDA	FY 2020 Adj. EBIT	FY 2019 Adj. EBIT
European Generation	Subtotal	863	863	492	424
	Hydro	324	304	264	243
	Nuclear	116	60	62	-3
	Fossil	462	519	211	208
	Other / Consolidation	-39	-20	-45	-24
Global Commodities	Subtotal	671	435	496	287
	Gas	688	322	607	250
	International / Other	-53	70	-116	5
	Power	35	43	5	32
Russian Power Generation		316	404	226	308
Administration / Consolidation		-193	-141	-216	-156
Total		1,657	1,561	998	863



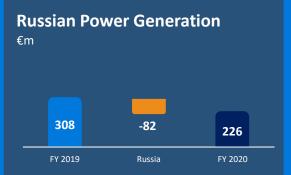
Adjusted EBIT – Development by sub-segment



- **Hydro:** Higher volumes
- Nuclear: Positive price effects partly offset by lower volumes due to outages & phaseout of Ringhals 2
- Fossil: Optimization gains on a broader asset base, offset by lapse of positive carbon management effects (intra-group phasing with Global Commodities) and lower UK capacity market contribution



- Gas midstream: Higher gas optimization
- International/Other: Lower results from North American power & gas business
- Power: Significantly lower optimization result partly offset by lapse of negative carbon management effects (intra-group phasing with European Generation)



 Russia: Negative volume/price effects, mainly driven by lower day-ahead prices and lower demand; negative FX-effect



Uniper Group – Key financial performance items

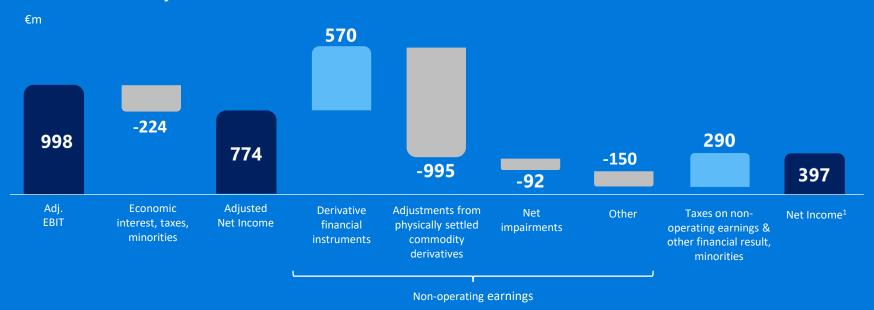
Reconciliation of Adjusted EBITDA to Adjusted Net Income and Net income

€m	FY 2020	FY 2019
Adjusted EBITDA	1,657	1,561
Economic depreciation and amortization / reversals	-658	-698
Adjusted EBIT	998	863
Economic interest result	39	18
Taxes on operating result	-226	-230
Minority participations on operating result	-37	-37
Adjusted net income	774	614
Non-operating result (before taxes and minorities)	-667	-80
Minority participations on non-operating earnings and on other financial result	32	3
Taxes on non-operating result	122	-52
Other financial result	171	159
Taxes on the other financial result	-36	-33
Net income/ loss attributable to shareholder of the Uniper SE	397	610
Sales ¹	50,968	65,804



Uniper Group – Adjusted EBIT to Net Income

Reconciliation of Adjusted EBIT FY 2020 to Net Income FY 2020





Uniper Group – Economic interest result (net)

Economic interest result

€m	FY 2020	FY 2019
Interest rate effects for leasing	-26	-26
Interest from financial assets / liabilities	74	56
Interest cost from provisions for pensions and similar provisions	-16	-20
Accretion of provisions for asset retirement obligation and other provisions	-8	-13
Capitalized interest ¹	64	89
Other ²	-48	-69
Economic interest result (net)	39	18



Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of the asset;
 borrowing cost are interest costs incurred by an entity in connection with the borrowing of funds.

Uniper Group – Non-operating adjustments

Non-operating adjustments w/o interest¹

€m	FY 2020	FY 2019
Impact of derivative financial instruments	-570	-1,228
Adjustments of revenue and cost of materials from physically settled commodity derivatives to the contract price	995	448
Restructuring / cost management expenses / income	65	-50
Non-operating impairment charges / reversals	92	874
Miscellaneous other non-operating earnings	-192	-90
Net book gains / losses	10	-7
Non-operating adjustments w/o interest	399	-52



Uniper Group – Cash-effective investments

Investments by segment

€m	FY 2020	FY 2019	%
European Generation	555	409	35.7
Global Commodities	50	27	85.2
Russian Power Generation	121	196	-38.3
Administration / Consolidation	16	26	-38.5
Total	743	657	13.1

Investment split – Maintenance and growth

€m	FY 2020	FY 2019	%
Maintenance & replacement	336	361	-6.9
Growth	406	297	36.7
Total	743	657	13.1



Uniper Group – Net financial position

Net financial position

€m	31 Dec 2020	31 Dec 2019
Liquid funds	289	871
Non-current securities	98	100
Margining receivables	835	336
Financial liabilities and liabilities from leases	1,743	1,935
Net financial position	520	628
Provisions for pensions and similar obligations	1,371	1,031
Asset retirement obligations ¹	1,223	991
Economic Net Debt	3,113	2,650



^{1.} Reduced by receivables from the Swedish Nuclear Waste Fund.

Due to IFRS valuation rules (IFRIC 5), €223 million (December 31, 2019: €291 million) of Uniper's share of the fair value of the net assets of the Swedish Nuclear Waste Fund may not be capitalized on the balance sheet. Accordingly, there exists an additional receivable from the Swedish Nuclear Waste Fund ineligible for recognition on the balance sheet, and the economic net obligation for the decommissioning of the Swedish nuclear power plants is thus reported too high

Uniper Group – Consolidated balance sheet (1/2)

Balance sheet - Non-current and current assets

€m	31 Dec 2020	31 Dec 2019
Goodwill	1,751	1,886
Intangible assets	734	742
Property, plant and equipment and right-of-use assets	9,769	10,201
Companies accounted for under the equity method	380	446
Other financial assets	926	710
Financial receivables and other financial assets	4,047	3,813
Receivables from derivative financial instruments	2,723	4,787
Other operating assets and contract assets	182	159
Deferred tax assets	1,061	988
Non-current assets	21,572	23,732
Inventories	1,166	1,508
Financial receivables and other financial assets ¹	1,128	651
Trade receivables	6,522	7,090
Receivables from derivative financial instruments	7,284	8,601
Other operating assets and contract assets	1,999	1,287
Income tax assets	23	16
Liquid funds ¹	289	871
Assets held for sale	239	-
Current assets	18,650	20,024
Total assets	40,222	43,756



Uniper Group – Consolidated balance sheet (2/2)

Balance sheet – Equity and liabilities

Con	A/ 5	24.5
€m	31 Dec 2020	31 Dec 2019
Capital stock	622	622
Additional paid-in capital	10,825	10,825
Retained earnings	3,082	3,145
Accumulated other comprehensive income	-3,778	-3,207
Equity attributable to the shareholders of Uniper SE	10,751	11,386
Attributable to non-controlling interest	437	556
Equity (net assets)	11,188	11,942
Financial liabilities and liabilities from leases	1,027	1,119
Liabilities from derivative financial instruments	2,477	4.277
Other operating liabilities and contract liabilities	193	694
Provisions for pensions and similar obligations	1,371	1,031
Miscellaneous provisions	5,657	5,422
Deferred tax liabilities	333	410
Non-current liabilities	11,056	12,954
Financial liabilities and liabilities from leases	716	815
Trade payables	6,804	7,308
Liabilities from derivative financial instruments	7,550	8,238
Other operating liabilities and contract liabilities	1,153	1,322
Income taxes	95	61
Miscellaneous provisions	1,456	1,115
Liabilities associated with assets held for sale	205	
Current liabilities	17,977	18,860
Total equity and liabilities	40.222	43.756



Uniper Group – Consolidated statement of cash flows (1/2)

Statement of cash flows¹

€m	FY 2020	FY 2019
Net income / loss	402	644
Depreciation, amortization and impairment of intangible assets, of property, plant and equipment, and of right-of-use		
assets	1,077	1,750
Changes in provisions	103	-700
Changes in deferred taxes	21	223
Other non-cash income and expenses	-369	-362
Gain/loss on disposal of intangible assets, property, plant and equipment, equity investments and securities (> 3M)	10	-11
Changes in operating assets and liabilities and in income taxes	-3	-612
Cash provided by operating activities (operating cash flow)	1,241	932
Proceeds from disposals	83	346
Payments for investments	-743	-657
Proceeds from disposals of securities (>3M) and of financial receivables and fixed-term deposits ²	596	1,185
Purchases of securities (>3M) and of financial receivables and fixed-term deposits	-1,064	-657
Changes in restricted cash and cash equivalents	-	4
Cash provided (used for) by investing activities	-1,128	220



Note 28 to the Consolidated Financial Statements contains additional information on the Statement of Cash Flows.

Uniper Group – Consolidated statement of cash flows (2/2)

Statement of cash flows¹

€m	FY 2020	FY 2019
Cash proceeds/payments arising from changes in capital structure	4	3
Cash dividends paid to shareholders of Uniper SE	-421	-329
Cash dividends paid to other shareholders	-28	-32
Proceeds from new financial liabilities	450	55
Repayments of financial liabilities and reduction of outstanding lease liabilities	-684	-1,173
Cash provided (used for) by financing activities	-679	-1,477
Net increase / decrease in cash and cash equivalents	-566	-326
Effect of foreign exchange rates on cash and cash equivalents	-18	9
Cash and cash equivalents at the beginning of the reporting period	825	1,138
Cash and cash equivalents from deconsolidated groups		-4
Cash and cash equivalents of first-time consolidated companies	1	8
Cash and cash equivalents at the end of the reporting period	243	825



Financial calendar & further information

Financial calendar

Further information

https://ir.uniper.energy

06 May 2021

Quarterly Statement January – March 2021

19 May 2021

2021 Annual Shareholders Meeting

11 August 2021

Interim Report January – June 2021

05 November 2021

Quarterly Statement January-September 2021





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